

Farm Sales Representatives / Agents - Animal Health

Are you enthusiastic and a self-starter?
Are you looking for a career in the Animal Health industry?

Farm Sales Agents and/or Representatives required throughout the USA to drive the continual growth in market share for our animal health products. Internships also considered.

Provita has a strong portfolio of animal health products including Provita Protect, the world's first medicinally licensed probiotic as well as other market leading products such as our Hoofsure range, silage inoculants, colostrums and new-born ranges. Our extensive research and development programme will continue to deliver new products for cattle, sheep, poultry, pigs and small animals which are sold both domestically and globally.

The position is primarily a farm sales role. As the successful candidate, you would secure on-farm orders from current and prospective customers by communicating our product features, benefits and correct usage. You would be required to implement our increasingly popular Hoofsure lameness HELP service and supply agreements. You would also support our existing distribution chain of agricultural merchants and veterinarians with activities such as trade shows and open days, and prospect new merchants and veterinarians. You would be required to report to the Sales Manager with accurate weekly reports.

Desirable Criteria

- Experience in the animal health / agricultural production animal sector
- Strong established relationships within the agricultural sector
- Excellent communication, interaction and organisation skills
- Strong work ethic, positive attitude and self-motivated
- Willing to travel in designated areas

Location - Posts available throughout UK, Ireland and International markets.

Type of contract - Full-time or part-time positions available and/or self-employed agency agreements.

Candidates must have a driving license.
Provita is an equal opportunity employer.

Candidates should forward their CV by email to careers@provita.co.uk or by post to Provita Animal Health, 4500 140th Av North, Suite 101, Clearwater, FL 33762

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